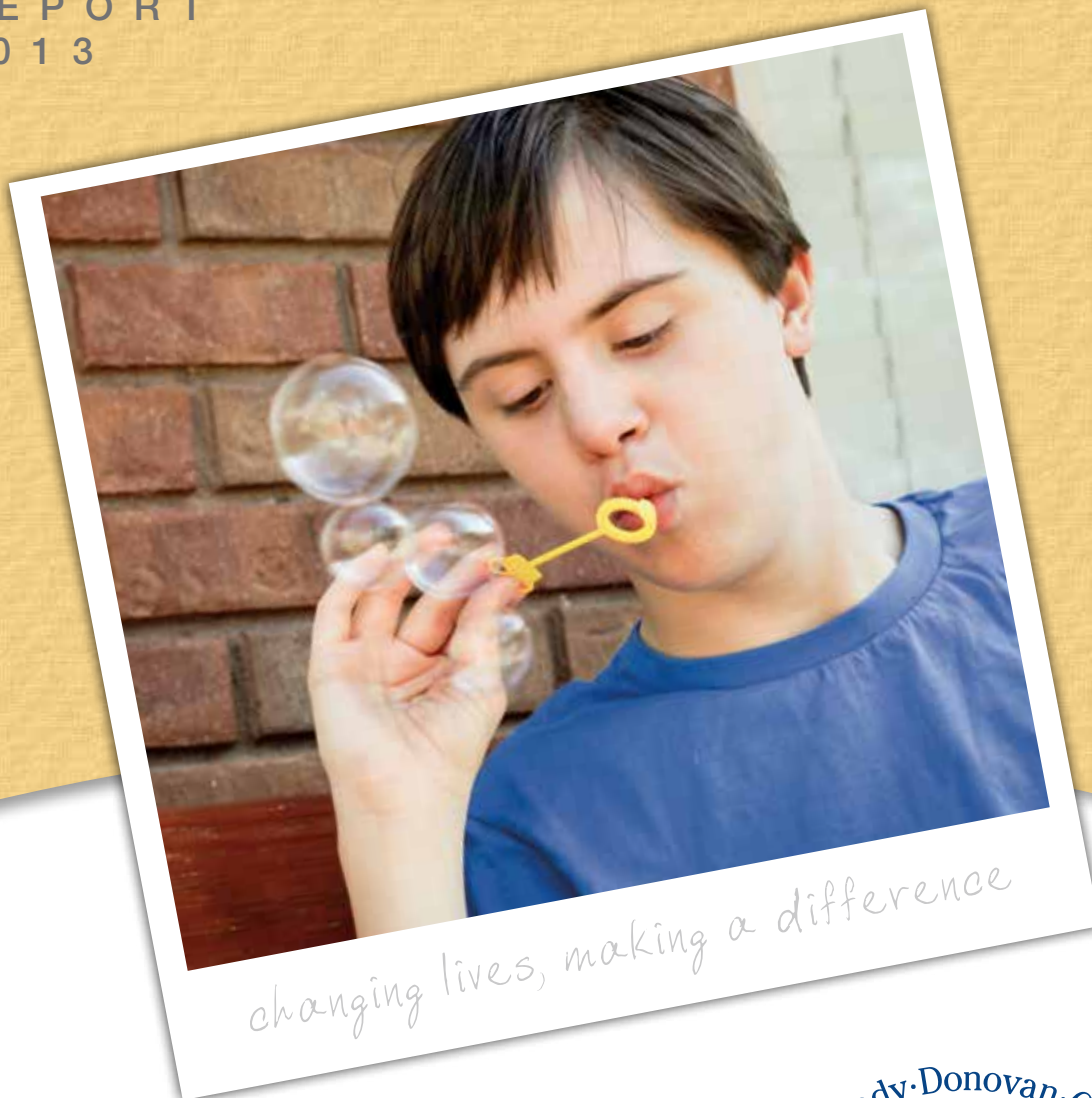


ANNUAL
REPORT
2013



changing lives, making a difference



Dear Friends,

The pages of our 2013 Annual Report reflect Kennedy-Donovan Center's successful growth and expansion over the past year. With a revised and updated mission statement, we continue to pursue quality human services with renewed clarity and focus.

We unveiled a new logo in 2013 and began a re-branding effort which better encompasses our dedication to personalized care that allows individuals to reach their maximum potential. Our vision of providing services that are innovative and compassionate serves as the foundation for thoughtful decisions which have led to positive changes in the lives of people we support.

In 2013, one such change was a new contract awarded to KDC to provide the Independent Living Program, a program that helps foster children transition into independent living at the age of 18. This new program facilitated the purchase and ensuing renovations of two multi-family apartment buildings in New Bedford. These properties provide us with the capacity to serve up to 20 young adults at a time as they begin their journey into independence.

While our program growth and financial stability are two important measures of our continued progress as an agency, our true value can only be measured in the successes of the thousands of individuals and families we serve. We hope that some of the personal stories and accomplishments highlighted in this report reflect the differences that we were able to make in 2013, only possible with your donations, support and guidance. We are truly grateful for your ongoing contributions to KDC's success.

Warmly,

Kevin Rodman Conare
President & CEO

Accomplished in 2013

- ◆ Attained the highest level of approval from CARF with a three year accreditation, and from the Department of Developmental Services with a two year licensure and an opportunity to perform a self-evaluation at the end of the license period.
- ◆ Completed renovations to the Greater Attleboro Programs Center and reached a Capital Campaign goal of \$225,000.
- ◆ Completed renovations to the outdoor play space at our New Bedford Campus and raised 100% of funds needed for completion of this project.
- ◆ Expanded Foster Care services by securing the Department of Children and Families contract to operate the Independent Living Program for young adults transitioning out of foster care services.

Goals for 2014

- ◆ Increase fundraising events with inaugural 5K Trail Run in KDC's South Central region.
- ◆ Purchase and begin renovations of property in New Bedford to accommodate our growing programs and expanding services in this region.
- ◆ Expand services available through Early Intervention by obtaining agency-wide Hanen Centre Certification in the *It Takes Two to Talk* program.
- ◆ Improve social recreational opportunities on Cape Cod through grant-funded efforts to assess needs and address barriers.
- ◆ Expand the capacity of our Independent Living Program to allow us to accommodate ten young adults as they transition out of foster care services.

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A Foster Care Story Based in Hope

When you walk into Joanne Farias’ home, the love and devotion she has for her family is very clear. The walls are adorned with photos of all her children: biological, adopted, fostered and step. The room has children’s toys, medical devices and baby bottles sprinkled about, serving as obvious reminders of who the priority is in this home.

During our time together, Joanne’s foster son, Gabe, was engaged in a physical therapy session in the living room. He is nearly three years old and has been living with the Farias family since birth. Gabe is a bright-eyed, happy, and curious little boy with cerebral palsy, unable to speak or walk on his own. But his bright blue eyes spoke to Joanne the moment she met him. “He’s smart and has lots of potential,” she says of Gabe. The connection between them is evident; his eyes did not leave her for a moment.

Joanne has been caring for foster children since she was 19 years old, and has been a KDC foster parent since 1995. Her first foster child, Lori was seven years old with down syndrome when she came to live with Joanne and her parents. Joanne was able to care for her at such a young age because Joanne’s father was approved as the foster parent. After a few years, Joanne and Lori moved from the family home. When Joanne was only 23 years old, she adopted Lori.

In some ways, Joanne is a typical foster parent. She has her preferences when it comes to the children she feels she can most adequately care for and truly make a difference for. For example, she is especially passionate about babies who have significant fragility, complex medical conditions, or have developmental disabilities.

Over the years, Joanne and her husband Wayne have had more foster children than they care to count. The number, while probably impressive, is outweighed by the personal stories of each child she has helped raise over nearly 40 years as a foster parent. Joanne said that she first volunteered to take care of a medically-involved child because “I didn’t know what I was getting into.” She laughed, and then somberly reminisced about the children, as she says, that have let her take the journey of life with them. Joanne’s commitment to fostering children is based in hope for their future, their health and their enjoyment of life. Joanne takes pride in helping give children the support they need

to go back to their families stronger and in knowing what she gives to them changes them forever.

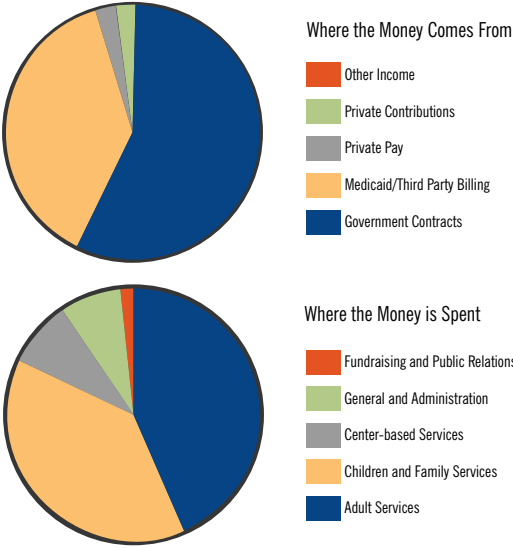
Joanne is emphatic about her role in working with biological parents. She emphasized that she tries to teach parents to appreciate their child and the gift they are. She helps parents through the confusing maze of medical appointments associated with having a sick child and works to build their confidence and commitment to parenting. She hopes that her efforts as a foster parent not only strengthen and change the children, but strengthen their parents. She says, “The goal is always to go back. Reunification is the focus of the program.”

She credits her years as a foster parent to her strong support system: her spouse, parents, children and friends. She attributes the quality of the care she provides to the therapists, nurses, and home health aides she has worked with and learned from over the years. But most of all, Joanne recognizes the children she has taken in for changing her and her family by making them more compassionate, helping them value relationships, and for learning the importance of hope. This helps Joanne cope with the sadness she feels when a child leaves her for reunification or adoption. She continues to move forward by caring for and loving children who may only temporarily be in her home, but who will forever be in her heart and memory. And, when asked how she keeps going, the reply is simple: “There is always another child who needs you.”



FY 2013 Financials

SUPPORT AND REVENUE		
Government contracts	16,663,163	58.56%
Medicaid/Third Party Billing	9,766,796	34.32%
Private Pay	996,326	3.50%
Other Income	33,558	0.12%
Private Contributions	994,077	3.49%
TOTAL SUPPORT AND REVENUE	\$28,453,920	100.00%
EXPENSES		
Salaries/Benefits and taxes	\$17,999,400	64.20%
Direct Program Costs	7,604,034	27.12%
Total Occupancy	1,045,149	3.73%
Total all other expenses	947,897	3.38%
Depreciation and Amortization	438,401	1.56%
TOTAL EXPENSES	\$28,034,881	100.00%
CHANGE IN NET ASSETS	419,039	
EXPENSES BY PROGRAM		
Adult Services	\$11,132,322	39.71%
Children/Family Services	11,696,371	41.72%
Center Based Services	2,287,038	8.16%
General and Administration	2,511,139	8.96%
Fundraising and Public Relations	408,011	1.46%
TOTAL EXPENSES BY PROGRAM	\$28,034,881	100.00%



“There is always another child who needs you.”

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“Bob and I have always held the belief that giving back is a huge part of being successful in business.”

Thomas Tripp and Robert Santoro are the founders of Top Tier Site Development in Carver, Massachusetts. TTSD is a full service general contractor focusing on wireless communication, commercial and residential construction, with a specialty in retail installation. The company has been growing and according to Tom, “Bob and I have always held the belief that giving back is a huge part of being successful in business. To be able to give something back to the people in our community that have experienced hardship, tragedy, or live with the day-to-day challenge from disabilities, gives us a sense that what we do has a greater purpose.” Just last year, TTSD donated nearly \$50,000 to local and national charities and Kennedy-Donovan Center was one of those fortunate recipients.

Although, TTSD is one of Kennedy-Donovan Center’s newest supporters, they have been extremely generous both financially and in volunteerism. Their support began when they participated in the “Swing Fore Kids” Plymouth Golf Tournament in support of KDC’s Early Intervention program. Tom’s wife, Jill brought their daughter to participate in a child group at the EI Center and learned of the tournament. Jill not only shared the tournament information with Tom, she became a very active member of the golf committee while securing a



number of prizes, foursomes and sponsorships. She’s also been a wonderful advocate for KDC as a member of the Development Council, a committee formed to help fundraising efforts for all of KDC’s programs statewide.

Tom’s passion for KDC comes from understanding the number of people who turn to us in time of need and how crucial it is to have the services we offer to the children and families in the community. Jill and Tom have a child with an Individual Educational Plan (IEP) and are empathetic to the hard working staff who take less compensation in order to help children reach their developmental milestones. Bob and Tom possess great ambition and with their desire to give back to the community, they hope to one day form their own non-profit in order to build a better future for people in need.

In the meantime, they continue to make a difference in the lives of children and adults with development delays and disabilities, and for families dealing with difficult challenges. KDC applauds Top Tier Site Development for the impact they have made and looks forward to a long-lasting friendship.

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Opportunities through Social Recreation

“...participation in recreational and social activities has a lasting, positive impact on health, well-being and behavior.”

Annie is a vibrant 13 year-old middle school student. She attends public school and participates in a special education classroom. While she has problems with outbursts and is reluctant to try new things, Annie likes arts and crafts, music, and cooking. She loves to swim and is an accomplished Special Olympian. She needs constant supervision and when her older sister went away to college, Annie’s working parents discovered how difficult it was to meet their daughter’s after school care and social needs.

Research has shown that individuals with developmental disabilities socialize less frequently than their peers. It has also shown that participation in recreational and social activities has a lasting, positive impact on health, well-being and behavior. Addressing the issues regarding access to participation in social, recreational and leisure opportunities for people with disabilities is a priority of Kennedy-Donovan Center.

John is a 64 year-old good-natured man with developmental disabilities. He has always lived with his mother, who is now 87 years old. He does not work and has private home health aide services to assist with his everyday tasks. John is creative and enjoys painting, but typical classes at nearby local community centers are not suitable because of his need for personal attention and assistance during the activities. While John enjoys spending time with his sisters and their families, he lacks a peer group or friends of his own.

KDC’s Milford Programs Center runs an Adult Education program for adults with developmental disabilities in which participants can socialize and learn new activities. Upcoming spring classes will include yoga, crafts, Zumba dance, and cake decorating. Demand and participation continues to grow for these fun and educational classes where folks like John can begin to develop friendships in a natural setting among peers with common interests.

Another Milford-based service, the After Club program, was born out of necessity when parents of young teens with developmental disabilities were struggling to meet their children’s supervision and socialization needs after school. Typical after school programs are not appropriate for children, like Annie, and yet being left unsupervised after school is not possible. Parents got together and partnered with the local First Unitarian Universalist Church to form the volunteer

partnership known as the Special Community. While the Special Community offered a number of social and recreational activities, the After Club became their sought-after program. Demand meant growth, and growth required agency support and structure, which presented an opportunity for KDC to get involved.

Since KDC’s involvement with After Club, the program has continued to flourish. Participation has doubled since last summer, serving eight different families from Milford and the surrounding towns. Grants funding allowed KDC to introduce a formal cooking and nutrition project where participants prepared meals for their families which they brought home.

Many social recreational opportunities have been offered through KDC’s Cape office, including those with partner organizations: Plan It Network Inc., the Arc of Cape Cod, and LIGHT. Grant money provided transportation services necessary for the adults to participate in group dinner outings, dances, bowling and other activities. This coming year, KDC hopes to learn more about the socialization needs of those we serve by taking an in-depth look at the barriers which impact social recreational participation on Cape Cod.

Most social recreational opportunities are not funded through state contracts and are dependent upon private contributions. Grants funding, support from families, and other fundraising dollars are necessary to provide equal access to opportunities for people with disabilities, like Annie and John.



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Making a Difference for a Cape Cod Family

“The family is grateful and the children are happy to be playing outside again.”

There are many ways to make a difference in the life of a child, adult or family. KDC’s Cape Cod Family Support Center learned of a Mashpee family with two developmentally disabled children, ages 5 and 7, and their mother who has multiple sclerosis, who needed some fence repair. A section of the fence had been blown down over the winter and since their home is on a corner lot, the children were unable to go out and safely play in the yard.

KDC staff reached out to find someone who could either fix or upgrade the fence. They were overjoyed to learn that the Kiwanis Club of Mashpee would cover the cost of new fencing, and that two contractors and Kiwanis members would provide the installation. The family is grateful and the children are happy to be playing outside again.



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In memory of George B. Sanford, Jr.
Margie Sanford

In memory of Alice Sherman
Sandra W. Carpenter
Paul F. Hastay

In memory of Artur Viveiros and Maria Raposo
Ilda Viveiros

In memory of Anna Yadasernia
Mr. and Mrs. William Laplante, Jr.

In memory of Shirley Yanowitz
Irwin Yanowitz and Ellen Role



MISSION

Kennedy-Donovan Center supports people with developmental delays, disabilities or family challenges to pursue their personal potential and success in the community. We provide a wide range of effective supports to individuals and families through prevention, advocacy and intervention services that are person-centered, innovative, and compassionate.



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